

ISM-Spokane

75th Pacific Northwest Purchasing Conference

October 21-23, 2019

PROFESSIONAL
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PROCUREMENT
PIECES TOGETHER



Join us for the 75th annual Pacific Northwest Purchasing Conference and Affiliate Leadership Training hosted by ISM-Spokane. Sponsored by the Northwest Purchasing Education Council and the Washington State Chapter of NIGP. The Pacific NW conference is the major annual educational event representing ISM Affiliate chapters from Washington, Oregon, Idaho, Alaska and Hawaii.

John Dickson



John Dickson, Spokane County COO, is leading significant operational improvement activities within county government and across the region focused on more efficient, effective and affordable processes. In his role, he's overseen 500 improvement projects initiated and run by county staff. Prior to government, John worked for the military side of Boeing for over 20 years on the Sea Launch, B-2 bomber, and F-22 Raptor programs. He left Boeing to become Berg Integrated System's General Manager, a start-up company in Plummer, ID that fabricated large fuel bladders and expandable shelters for the US Army. His government career began in 2010 when he became WA State Employment Security Department's Regional Area Director overseeing the WorkSource Spokane Employment Center. John has also been a Dale Carnegie leadership trainer since 2003 and has been ranked as high as their #2 trainer worldwide.

Darin Matthews, FNIGP, CPPO, CPSM, C.P.M.



Darin Matthews is the Director of Procurement and Supply Chain for the University of California, Santa Cruz. He has over 25 years of procurement and supply chain management experience in a variety of sectors, and formerly served as President for NIGP: The Institute for Public Procurement. Darin is the author, a columnist, and speaks throughout the world on various supply chain management topics. He is currently a faculty member for UCSC Silicon Valley Extension and California State University - San Bernardino. He holds a Bachelor's degree in Business/Political Science and a Master's in Acquisition Management. Darin is the recipient of several awards including the Albert H. Hall Memorial Award from NIGP, their highest honor, and the Lewis Spangler Award.

Dr. Grant Forsyth



Dr. Forsyth is the Chief Economist of Avista Corp. Before coming to Avista in 2012, he was Professor of Economics at EWU for 13 years and prior to that, he worked for nearly three years in the Czech Republic as an academic and private sector economist. Dr. Forsyth received his BA in Economics from Central Washington University (1988), his MBA in Finance from the University of Oregon (1990), and his PhD in Economics from Washington State University (1996). He also serves on the Governor's Council of Economic Advisors and the Spokane Mayor's Council on Economic Policy and Forecasting.

Affiliate Leadership Training Workshop - FREE opportunity for conference attendees

Monday morning prior to the Conference (Oct 21, 8:00 a.m. - noon) we will host a leadership workshop where we will share information and ideas about leading and managing our local ISM affiliates. We'll call on some of our experienced leaders to discuss topics including; administering an affiliate, organizing programs and recruiting members. We'll also spend some quality time networking and brainstorming the best ideas we can all take back to our affiliate. Affiliate leadership team members and volunteers interested in the long term growth and value of our organization are invited to participate.



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Break Out Sessions at a Glance

Breakout

Number	Breakout Session Title
1A	NIGP-Session 1
1B	Business Ethics
1C	Influencing Change
1D	Risk Management
2A	NIGP-Session 2
2B	Negotiations
2C	Utilizing Cloud Based Analytics
2D	Inventory Management and Warehousing 101
3A	NIGP-Session 3
3B	Resolving Contract Disputes
3C	Future Best Practices
3D	Supply Chain Logistics - Preparing for the Pending Shortage
4A	NIGP-Session 4
4B	Certifications - Changes and Importance
4C	Sustainable Supply Chain Strategies
4D	Diversifying Your Teams
5A	NIGP-Session 5
5B	Graying Workforce - Preparing to Backfill Positions
5C	Drones in the Supply Chain
5D	Lean Principles and Theory of Constraint
6A	NIGP-Session 6
6B	Innovation Collective - TBD
6C	Emerging Technologies
6D	Innovation Collective - TBD

Affiliate Leadership Training Workshop (ALTW) affiliate officers, board members and committee chairs will take place the morning of Day 1 of the conference. Some of topics discussed will be: Duties of Officers, Membership Reporting, Needs of Members, Adding Value for Members, Programs and Speakers, Keeping Legal, Newsletters, Using Social Media, ISM Bylaws, Certification, and many others.



Registration & Hotel Information

Early Bird Registration

The early bird discount applies to registrations received on or before September 6, 2019. Payment method must be indicated on your registration form. Early registration for members/spouses/guests/children cannot be processed until payment is received.

Refund Policy

Dates	Type of Refund	Penalty Fee
By September 25	Full Refund	None
After September 25 but before October 5	Partial Refund	\$35 processing fee
After October 5	No Refunds on Registration or Tickets	

Eligibility

Member rates are available to ISM direct members, ISM affiliate members, NIGP members, APICS members and any other member of an organization which relates to business and/or supply management.

Conference Cancellation and Refund Policy

Notification of cancellation of your conference registration must be received in writing by ISM-Spokane Conference Committee no later than October 4, 2019. No refunds will be made for unclaimed advance registrations. If the conference is not held for any reason, ISM-Spokane's liability is limited to the registration fee.

Session Selection

Your session selections help the Conference Committee assign meeting room space for each educational session. Session seating is on a first-come first-served basis. If you change your mind and decide to attend a different session, seating availability is not guaranteed.

Continuing Education Hours (CEHs)

To earn Continuing Education Hours for the conference, you must attend sessions and complete the documentation form provided in your packet.

Special Needs

If you require special dietary entrees, or if you require any special services or auxiliary aides in accordance with the Americans with Disabilities Act, please be sure to check the appropriate box on the conference registration form. You will be contacted by a conference representative to address your needs.

Speakers

Should a speaker be unable to attend the conference, all efforts will be made to replace the speaker and topic with a program of equal merit.

Food for Thought

Your conference registration includes a reception with Hors d'Oeuvres on Monday night, lunch & dinner on Tuesday and lunch on Wednesday. Snacks will be provided during session breaks.

Conference Headquarters

Northern Quest Resort & Casino is the official headquarters for the 75th Annual Pacific Northwest Purchasing Conference. All activities, registration, exhibits and conference educational sessions will take place at the resort. HOTEL RESERVATIONS ARE THE RESPONSIBILITY OF THE REGISTRANT. The conference committee has secured a limited number of rooms at a special rate. Please note the availability dates below and register early.

Hotel Information

Northern Quest Resort & Casino
100 N Hayford Rd
Airway Heights, WA 99001
Reservations: 844-247-0499
Web site: <https://www.northernquest.com/>

Guest Room Rate Available Until September 20, 2019

Classic Room (1-4 People): \$129.00 per night plus tax and tourism fee. Guest room types (kings, double/doubles, etc.) cannot be guaranteed and will be reserved on a first come, first served basis. Hotel self-parking is available.

Hotel Policy

Any reservations received after September 20, will be accepted on a space and/or rate available basis only. Cancellations occurring less than 24 hours prior to your stay will result in 1-night's charge.



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75th Annual Pacific Northwest Purchasing Conference
Spokane, Washington - October 21-23, 2019

First Name: _____ M.I. _____ Last Name: _____ Certification: _____

Nickname (for badge): _____ Your Guest's Name: _____

Title: _____ Employer Name: _____

Mailing Address: _____ City _____ State _____ Zip _____

Phone: _____ Fax: _____ E-Mail: _____

Affiliate/Chapter _____ Check here if you require special services or have special dietary needs.

Attending the Affiliate Leadership Training Workshop, 8:00 am to 12:00 on Monday, October 21st? Yes No (It's FREE!)

Workshop Breakout Session Selection
 (Please indicate the breakout letter code A, B, C or D)

Breakout 1 Monday, Oct. 21 2:30 - 3:45	Breakout 2 Tuesday, Oct. 22 9:15 - 10:30	Breakout 3 Tuesday, Oct. 22 10:45 - 12:00	Breakout 4 Tuesday, Oct. 22 2:45 - 4:00	Breakout 5 Wednesday, Oct. 23 8:30 - 9:45	Breakout 6 Wednesday, Oct. 23 10:15 - 11:30

Meals you Plan to Attend
 (Please indicate the meals that you will be attending)

Monday Evening Reception Yes ___ No ___	Tuesday Lunch Yes ___ No ___	Tuesday Banquet Dinner Yes ___ No ___ ___ Beef OR ___ Fish OR ___ Veggie OR ___ Vegan	Wednesday Lunch Yes ___ No ___
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Guest Meals

Monday Evening Reception ___ ticket x \$40	Tuesday Lunch ___ ticket x \$30	Tuesday Banquet Dinner ___ ticket x \$55 ___ Beef OR ___ Fish OR ___ Veggie OR ___ Vegan	Wednesday Lunch ___ ticket x \$30
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Method of Payment (U.S. Funds Only)

By Check _____

Enclosed is a personal or organizational check.
 Check # _____
 Mail completed registration form with check to:
 ISM-Spokane
 Attn: Connie Wahl, Purchasing
 808 W. Spokane Falls Blvd Spokane WA 99201
 A receipt will follow via email.

By Credit Card _____

If you wish to pay by Credit Card, email your completed registration form to cwahl@spokanecity.org
 Upon receipt, an invoice will be e-mailed to you for credit card payment through PayPal.

Registration Totals	
Early Bird Registration Paid by September 6, 2019	
Member—\$350	\$ _____
Non-Member—\$375	
After September 6, 2019	
Member—\$395	\$ _____
Non-Member—\$420	
Guest Meal Total	\$ _____
Total Amount Enclosed	\$ _____

Return to: ISM-Spokane; Attn: Connie Wahl; 808 W. Spokane Falls Blvd.; Spokane WA 99201
 or email to cwahl@spokanecity.org